BUSINESS INTELLIGENCE REPORTING DASHBOARDS

DEVELOPED BY: MOHAMMAD KABIR

BI DASHBOARD

Once you are logged on to the BI Dashboard, Reporting Dashboard Home Page will look like following where it will show important KPI charts and Report links. Reports are organized by departments, report types such as Sales, Shipping, Planning, SRO etc. You may click on the Welcome message located on the top right corner to expand or collapse the header bar to add more rooms to the viewing area. BI Dashboard consists of tableau Reports, Telerik's Kendo Grid & UI, Ag Grid. These grids are optimized to load huge datasets on a page quickly.

	SHBOARD	
SALES PURCHASING SHIPMENT REPORTS SALES REPORTS	PLANNING - SRO - APOLLO -	WELCOME MKABIR!
SALES AND MARKETING REPORTS & KPIS INVOICED ORDER - SALES COMMISSION SHIPMENT TRACKING REPORT SALES BY STATE TO BE INVOICED DASHBOARD LMT SHIPPED ORDERS LMT SHIPPED ORDERS FOR COMMISSION INVOICED ORDERS DASHBOARD ORDERS BY VARIOUS FILTERS SHIPPING DASHBOARD BACKLOG DASHBOARD	Daily Production Eficiency Report BNTP Report Backlog KPI - CRD Less than Due Date REWORK DASHBOARD SCRAP DASHBOARD REQ. AGE AND PO STATUS DASHBOARD Vendor Delivery Performance Dashboard - NEW MRB DASHBOARD SRO REVENUE DASHBOARD On Time Delivery Performance Dashboard	
PURCHASING REPORTS & KPIS		

VENDOR DELIVERY PERFORMANCE DASHBOARD VENDOR QUALITY PERFORMANCE

SALES DASHBOARD - COCKPIT



SALES DASHBOARD – CUSTOMER INSIGHT

		SA Customer	LES DASHBOARD Name Insight			inv_date Last 3 years	•	Customer Name (AII) country (AII)	product_code (AII) Placeholder 4 (code:TopFilter4) Placeholder 4
CUSTOMER N/	AME PERFORMANCE Gill New Flye Secura er of Arr ane 787 g Corpor ki Rail C ision-Pr g Corpor Compar	\$ 30,231,153 (9.4%) \$16,675,686 (5.2%) \$16,619,574 (5.2%) \$13,321,211 (4.2%) \$12,770,971 (4.0%) \$10,703,142 (3.3%) \$9,290,682 (2.9%) \$9,235,585 (2.9%) \$9,235,585 (2.9%) \$8,422,619 (2.6%) \$8,151,667 (2.5%)					\$ 21 \$ 11 \$ 9, \$ 8, \$ 5, \$ 6, \$ 3, \$ 5, \$ 4, \$ 6,	1,450,019 (10.8%) 1,692,471 (5.9%) 614,798 (4.8%) 645,710 (4.3%) 586,344 (2.8%) 088,757 (3.1%) 690,541 (1.9%) 586,538 (2.8%) 5531,996 (2.3%) 563,873 (3.3%)	
ACTIVE CUSTO 235 237 208 214	2017 248 242 243 221 223 221 23	7 214 204	2018 326 310 283 274 277 298 277 277 298 277 277 278 277 278 277 277 27	2019 5 309 301 306 277 272 288 283 267	Sales Margin %	RVIEW r Aircraft Boein		yer USA	gii
Jan Feb Mar Apr	r May Jun Jul Aug Sep Oc	t Nov Dec Jan Feb Mar Apr M	May Jun Jul Aug Sep Oct Nov De	c Jan Feb Mar Apr May Jun Jul Aug	\$0	\$ 5,000,000	⇒ T0'000'000	3 15,000,000 \$ 20, Turnover	,000,000 \$25,000,000 \$30,000,000

SALES DASHBOARD – CUSTOMER INSIGHT



SALES DASHBOARD – CUSTOMER ACQUISITION

SALES DASHBOARD	Customer Name (AII)	product_code
Customer Name Acquisition	country (AII)	Placeholder 4 (code:TopFilter4)



SALES DASHBOARD – KPIS BREAKDOWN

		SALE KPIs Breako	ES DASHBOARD Jown		Site LMT inv_date Last 3 years	Customer Name (AII) country (AII) (AII)	product_code (AII) Placeholder 4 (code:TopFilter4) Placeholder 4
Split by Product Code	Ţ	\$ 153,585,191 Turnover	722 Active Customers #	63.8% Sales Margin %	\$ 97,967,362 Total Sales Margin	945,666 Total Sold Quantity	\$ 162.41 Average Selling Price
	BS-15	\$ 39,730,917	227	63.2%	\$ 25,093,103	126,300	\$ 314.58
	BS-13	\$13,378,770	51	44.6%	\$ 5,966,843	19,016	\$ 703.55
	TV-07	\$12,866,521	53	63.0%	\$ 8,110,637	15,110	\$ 851.52
	BS-19	\$10,294,934	28	68.9%	\$ 7,092,342		\$ 4,325.60
	RL-01	\$10,099,307	64	61.9%	\$ 6,251,065	60,952	\$ 165.69
	BS-10	\$7,43 <mark>6,564</mark>	29	71.9%	\$ 5,346,988		\$1,720.63
	TV-08	\$6,917,948	19	76.5%	\$ 5,292,311	3,907	\$1,770.65
	R00	\$6,605,581	26	40.7%	\$2,689,640	24,173	\$ 273.26
	BS-00	\$ 6,0 <mark>63,687</mark>	391	75.4%	\$ 4,572,293	215,918	\$ 28.08
	BS-22	\$4,786,226	39	70.7%	\$ 3,381,581		\$ 1,606.66
	TV-01	\$4,343,006	187	70.0%	\$3,041,749	6,598	\$ 65 <mark>8.23</mark>
	TV-06	\$4,155,309	100	54.0%	\$2,244,700	10,462	\$ 397.18
	RL-03	\$ 3,818,965	39	51.3%	\$ 1,959,080	13,237	\$ 288.51
	RL-02	\$ 3,636,724	14	38.3%	\$ 1,391,112	126,136	
	BS-60	\$ 2,705,976		100.0%	\$ 2,705,976	5,842	\$ 463.19
	RL-31	\$ 2,549,097	78	56.3%	\$ 1,435,600	205,662	
	BS-02	\$ 1,874,997	70	84.3%	\$ 1,581,233		\$ 954.20
	BS-01	\$ 1,852,372	98	86.4%	\$ 1,600,865	3,330	\$ 5 <mark>56.27</mark>
	RL-04	\$1,781,474	12	54.8%	\$ 975,432		\$ 770.53
	BS-14	\$ 1,342,263	27	65.6%	\$ 880,177	12,781	
	RS-20	\$ 1 340 823	26	100.0%	1 340 823	2 591	\$ 517.49
		Turnover	Active Customers #	Sales Margin %	Total Sales Margin	Total Sold Quantity	Average Selling Price

SALES DASHBOARD – TRENDS ANALYSIS



SALES DASHBOARD – SEGMENTATION ANALYSIS

		Site 😨 Customer Name product_code	
	SALES DASHBOARD	LAP (AII) (AII) (AII)	
	Commentation Analysis	inv. date country	
	Segmentation Analysis	Last 3 years (All) Placeholder 4 Placeholder 4 Last 3 years	
		Show Turnover	
ver by Item			
02042284.04	63 831 738 / 104	2017 2018 2019	
0204330101	\$ 3,032,720 9.270 \$ 2,037,800 9.104	0204338101	
0204203101	\$ 2 626 379 2.8%	0204283101	
02031461201	\$ 2 056 389 2.2%	0204349101	
930500251	\$2.013.810 2.1%		
0206453101	\$1,811,449 1.9%	930500251	
0204862101	\$1,745,340 1.8%	0200453101	
0204113102	\$1,563,345 1.7%		
0230154002	\$1,396,914 1.5%	0204113102	
0204110104	\$1,298,368 1.4%		
0204666101	\$1,227,777 1.3%		
0206081101	\$1,063,384 1.196		
0206082101	\$1,046,428 1.1%	0206082101	
0230380111	\$1,037,228 1.1%	0230380111	
0204395101	\$956,244 1.0%	0204395101	
0230116001	\$950,936 <i>1.0%</i>	0230116001	
0206559001	\$ 947,292 1.0%	0206559001	
0900789000	\$932,425 <i>1.0%</i>	0900789000	
0204112107	\$905,751 <i>1.0%</i>	0204112107	
0204555101	\$891,859 <i>0.9%</i>	0204555101	
0206805101	\$ 848,444 <i>0.9%</i>	0206805101	
0204112106	\$831,275 <i>0.9%</i>	0204112106	
0206128101	\$ 796,606 <i>0.8%</i>	0206128101	
HSL.1600.BA.1	\$ 768,878 <i>0.8%</i>	HSL 1600 BA 1	
0204419102	\$ 736,458 <i>0.8%</i>		
0204375102	\$ 733 882 0.8%	Mar. Jul Jul Jul Jul Mar. Mar. M. M.	

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HR SALARIES DASHBOARD – TOP KPIS EVOLUTION



| HR Salaries Dashboard | Confidential Information | For internal use only

HR SALARIES DASHBOARD – KPIS OVERVIEW

	HR Sala ı KPIs Ov	r ies Dashboard verview		Current Month Current Year Organization Jul Image: Constraint of the state of				
ıl-18 vs Jul-17	A 363 Headcount	▲ 361.0 FTE	★€874,184 Total Salaries (over period)	▲ € 874 Total Salaries (cur	,184 V rent month) Monthly S	€ 2,356 alary per Headcount	▼€2,243 Monthly Salary per FTE	
epartment 💌	+19.8% vs Jul-17	+18.2% vs Jul-17	+6.9% vs Jul-17	+6.9% vs Ju	II-17 -8	.7% vs Jul-17	-7.2% vs Jul-17	
Production 197		195.9	€ 164,745	€ 164,745	€ 836		€ 828	
Sales 28		27.6	€ 202,215	€ 202,215	€7,222		€ 7,139	
Research & Development 20		19.2	€ 120,975	€ 120,975	€ 6,049		€ 5,865	
Warehouse 16		16.0	€ 5,016	€ 5,016	€ 313		€ 313	
Logistics 14		14.0	€ 50,575	€ 50,575	€3,613		€3,613	
Process Engineering 14		14.0	€15,839	€15,839	€1,1 <mark>3</mark> 1		€1,131	
Purchasing 13		12.5	€ 59,793	€ 59,793	€ 4,599		€ 4,369	
Quality Management 13		13.0	€ 14,158	€ 14,158	€1,0 <mark>89</mark>		€1,089	
Finance 10		9.8	€ 35,501	€ 35,501	€3,550		€ 3,508	
Marketing 10		8.1	€ 31,178	€ 31,178	€3,118		€ 2,407	
Management 5		5.7	€ 23,453	€ 23,453	€ 3,350		€ 2,654	
Planning 5		5.0	€ 28,900	€ 28,900	€ 5,780		€ 5,780	
Engineering 4		4.0	€ 28,183	€ 28,183	€ 7,046		€7,046	
General Management 4		5.8	€ 49,750	€ 49,750	€ 5,528		€ 3,799	
Facility & Maintenance 3		3.0	€ 938	€938	€ 313		€ 313	
HR 3		3.0	€ 20,182	€ 20,182	€ 6,727		€ 6,727	
IT 2		1.4	€16,622	€ 16,622	€8,311		€ 6,516	
Maintenance 2		2.0	€ 5,488	€ 5,488	€ 2,744		€ 2,744	
Administration 1		1.0	€ 673	€ 673	€ 673		€ 673	

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SHIPPING DASHBOARD - TOP KPIS EVOLUTION



Shipment Dashboard | Confidential Information | For internal use only

TOP SALES PEOPLE BY MARGIN

TOP SALES PEOPLE BY MARGIN BY YEAR SITE: APL YEAR: 2019



INVOICED SALES BY STATE

YEARLY INVOICED SALES BY STATE MAP SITE: LMT COUNTRY: US



SALES – ALL TIME PROFIT BY QUARTER

PROFIT BY Q	UARTER														
			201	6			201	7			201	8		2019	Grand Total
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	orana rotar
	NORTHEAST											\$2,953	\$17,794		\$20,747
APL	WEST			\$43,475		\$15	\$332	\$26,722	\$105,230	\$156,304	\$584,897	\$1,837,572	\$2,728,411	\$879,007	\$6,361,964
	Other	\$86,011	\$92,148	\$86,982	\$2,123,261	\$221,168	\$348,751	\$1,540,404	\$5,113,232	\$5,960,627	\$6,062,214	\$6,447,568	\$6,430,977	\$1,211,132	\$37,317,545
	Canada	\$25,615	\$29,412	\$6,854	\$17,660	\$13,175	\$70,758	\$63,232	\$95,579	\$88,176	\$59,789	\$16,321	\$14,414	\$0	\$586,424
	Central	\$6,051	\$1,266	\$20,042	\$31,207	\$7,060	\$3,275	\$53,584	\$36,772	\$27,722	\$1,871	\$44,377	\$7,714	\$9,194	\$330,911
LAP	NORTHEAST	\$146,141	\$247,921	\$223,723	\$142,239	\$196,390	\$138,530	\$185,644	\$162,261	\$171,736	\$145,839	\$110,251	\$118,007	\$52,764	\$2,522,638
	WEST	\$65,312	\$27,797	\$24,415	\$19,240	\$12,306	\$39,071	\$37,410	\$13,209	\$23,578	\$54,819	\$2,825	\$8,407	\$6,430	\$425,581
	Other	\$7,213,512	\$5,215,453	\$4,823,712	\$5,028,502	\$5,862,157	\$4,977,331	\$5,247,777	\$4,970,972	\$6,369,561	\$5,340,871	\$5,971,583	\$5,385,389	\$1,235,535	\$103,038,403
	Canada	\$4,316,230	\$3,028,326	\$4,003,890	\$3,244,185	\$3,736,180	\$3,498,472	\$2,810,061	\$3,120,635	\$3,555,712	\$3,431,417	\$3,755,683	\$3,346,552	\$876,307	\$57,740,370
	Central	\$1,511,992	\$971,424	\$781,216	\$521,613	\$1,024,340	\$1,066,719	\$716,491	\$2,376,454	\$873,008	\$986,401	\$842,194	\$568,056	\$89,293	\$19,502,781
LAT	NORTHEAST	\$2,273,242	\$1,954,417	\$2,122,599	\$3,491,533	\$2,835,461	\$2,578,289	\$2,084,656	\$2,669,507	\$2,313,910	\$2,507,157	\$2,457,211	\$980,170	\$218,723	\$41,881,052
LIVIT	Southeast	\$433,959	\$179,016	\$122,537	\$178,019	\$59,118	\$439,788	\$489,526	\$491,646	\$146,644	\$398,128	\$145,689	\$190,217	\$96,626	\$5,803,161
	WEST	\$2,390,348	\$3,091,773	\$3,300,111	\$2,664,782	\$3,311,941	\$2,973,147	\$2,908,076	\$2,365,849	\$2,900,239	\$3,593,463	\$3,210,038	\$2,957,929	\$512,121	\$50,206,935
	Other	\$89,765	\$30,889	\$264,359	\$122,391	\$35,367	\$293	\$198,592	(\$28,620)	(\$13,947)	(\$15,163)	(\$2,086)	\$17,594	\$41,305	\$947,460
Gran	nd Total	\$18,558,178	\$14,869,843	\$15,823,915	\$17,584,633	\$17,314,678	\$16,134,756	\$16,362,176	\$21,492,726	\$22,573,269	\$23,151,701	\$24,842,179	\$22,771,632	\$5,228,436	\$326,685,973
		•													4

SHIPMENT DASHBOARD



SERVICE REPAIR ORDER DASHBOARD

Open Date This month	SRO Type (AII)	Status ▼ (AII)	•	Customer (All)	•	Item 1 (AII)	•	SRO Type NONWRNTY WARRANTY	[Year of Open [2019)ate	•	Month of Septembe	Open Da er	te •			
OPEN CASES	CLOSED CASES	OPEN CASES - WARRANTY	OPEN	CASES - NON WARRAN	ITY	CLOSED CASES - W	ARRANTY	CLOSED CASES - NON WARRANTY										
60	10	46		14		9		1										
CASES BY ITEM/MC	DEL						RMA CAS	ES BY ACCOUNT										
RR-MRH8	RoadRunner 8 Cam, N	IDVR, No HDD	1	7			AP00201	New Fly				8				2		
RR-HDD4000	RoadRunner HD HDD,	,4TB	4	2			AP00302	Santa Cruz						6				
Null	Null		4	1			AP00021	Alliance					5					
RR-HDCTD100	HD Camera, Exterior,	115deg FoV		4			AP00218	Pierce					5					
RR-HDCTDIRA115	HD Camera - Interior,	115deg FoV		4			AP00161	Jacksonville Transportati				4						
RR-HDR12	Replaced by RR-HDR4	IK12	3	1			AP00096	Clever		2 1								
RR-HDR4K08	RoadRunner 4K 8 Carr	Mobile Recorder		4			AP00298	Yolo County			3							
RR-HDCTDIRA100	HD Camera - Interior,	100deg FoV		3			AP00310	Hampton Road		2 1								
RR-HDD3000	RoadRunner HD HDD,	,3ТВ	2	1			AP00019	Alexander		2								
RR-HDR16	Replaced by RR-HDR4	IK16		3			AP00075	City of		2								
100-0187-001	Assy, 15in LCD Monito	or	1 1				AP00100	Community Transit		2								
100-0206-016	Assy, ODC, ADL, Sound	d Tran, 17in	2				AP00142	Greater Dayton		2								
RR-HDD8000	RoadRunner HD HDD,	,8TB	2				AP00159	Interurban		2								
			0 2	4	6	8			0	1 2	3	4	5 6	5 7	8	9	10	11







WHAT IF FORECAST

What if F	orecast B	st Based on 2018 Sales (62% Growth 6 20% Churn)										YEAR(INV. DATE)
Business Unit		Jan	Q1 Feb	Mar	Apr	Q2 May	Jun	Jul	Q3 Aug	Sep	Q4 Oct	(AII) 2014
APL	Sales	2,671,857	2,831,585	3,823,095	3,997,622	3,348,588	3,034,484	4,283,561	4,242,771	3,412,124	3,816,	0 2015
	Sales Forecast	4,060,047	4,302,763	5,809,422	6,074,627	5,088,380	4,611,080	6,509,128	6,447,145	5,184,927	5,799,	0 2017
LAP	Sales	2,816,550	4,197,135	3,097,427	2,843,036	3,096,348	3,021,848	3,202,200	3,775,144	3,108,502	3,216,	2018 2018
	Sales Forecast	4,279,916	6,377,798	4,706,725	4,320,164	4,705,087	4,591,879	4,865,935	5,736,557	4,723,556	4,887,	0 2019
LMT	Sales	3,907,175	5,550,577	5,815,670	6,219,755	5,559,126	5,267,795	5,255,346	6,155,390	4,780,101	5,092,	New Business Growth
	Sales Forecast	5,937,187	8,434,435	8,837,259	9,451,290	8,447,425	8,004,730	7,985,814	9,353,484	7,263,650	7,738,	62%
Grand Total	Sales	9,395,582	12,579,296	12,736,191	13,060,413	12,004,062	11,324,126	12,741,107	14,173,304	11,300,727	12,125,	• • • • • • • • • • • • • • • • • • •
	Sales Forecast	14,277,150	19,114,995	19,353,406	19,846,081	18,240,892	17,207,689	19,360,877	21,537,186	17,172,133	18,425,	Churn Rate
		•									4	6.20% Caption Change the Growth Rate and Churn Rate to better understand their impact on sales forecasts Measure Names Sales Sales Sales Forecast

SALES – ALL TIME PROFIT BY QUARTER BY SALES PERSON

All Time Profit By Quarter By Sales Person

				2018				201	9		Crand Tatal
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Total	Grand Total
APL	Null	\$199,620	\$152,265	\$227,534	\$426,012	\$1,005,431	\$114,850	\$272,059	(\$106,964)	\$279,945	\$1,285,375
	AF			\$39,648	\$257,614	\$297,262	\$236,661	\$47,508	\$5,523	\$289,693	\$586,954
	BB	\$375,807	\$932,541	\$1,560,864	\$715,837	\$3,585,050	\$577,409	\$234,023	\$77,460	\$888,892	\$4,473,942
	Dave C.						\$15	\$21,718	\$94,857	\$116,589	\$116,589
	DW	\$1,205,609	\$1,656,863	\$2,483,758	\$3,566,522	\$8,912,752	\$1,366,094	\$216,103	\$101,728	\$1,683,924	\$10,596,677
	EJ	\$173,246	\$570,434	\$624,534	\$24,422	\$1,392,636	\$31,509	\$647,614	\$102,935	\$782,058	\$2,174,694
	Grant M.						\$978	\$4,021		\$4,998	\$4,998
	GS	\$340,182	\$616,418	\$133,862	\$45,371	\$1,135,833	\$37,158	\$16,891		\$54,049	\$1,189,882
	GSA							\$5,042		\$5,042	\$5,042
	HW	\$1,164,203	\$357,410	\$761,841	\$1,195,623	\$3,479,077	\$1,165,431	\$1,153,777	\$436,273	\$2,755,481	\$6,234,558
	JG	\$1,039,319	\$1,184,021	\$1,180,984	\$776,660	\$4,180,983	\$2,075,857	\$2,395,440	\$435,710	\$4,907,007	\$9,087,991
	MarkTMG							\$5,952	\$108	\$6,060	\$6,060
	MF	\$1,091,162	\$416,574	\$651,090	\$1,534,334	\$3,693,160	\$1,191,284	\$908,230	\$279,502	\$2,379,017	\$6,072,177
	MS	\$0	\$136			\$136			\$25,191	\$25,191	\$25,327
	NFI						\$43,458	\$986,530	\$500,740	\$1,530,728	\$1,530,728
	RB	\$41,050	\$278,596	\$73,032	\$92,236	\$484,914	\$316,459	\$482,711	\$103,214	\$902,384	\$1,387,298
	Regan J.							\$823		\$823	\$823
	RMA						\$56,290	\$30,161	\$7,641	\$94,092	\$94,092
	Sean TMG						\$8,603	\$169,342	\$104,254	\$282,199	\$282,199
	T.Smith							\$44	\$552	\$596	\$596
	TMG	\$151,960	\$68,328			\$220,288					\$220,288
	Tony TMG						\$3,431	\$134,400	\$391	\$138,222	\$138,222
	Unknown						\$166,005	\$36,147	\$72,862	\$275,015	\$275,015
	Total	\$5,782,158	\$6,233,586	\$7,737,145	\$8,634,632	\$28,387,521	\$7,391,491	\$7,768,539	\$2,241,978	\$17,402,007	\$45,789,528
LAP	Null	\$2,458,262	\$2,714,195	\$2,533,124	\$2,069,801	\$9,775,382	\$966,323	\$373,964	\$48,930	\$1,389,217	\$11,164,599
	bstark	\$1,343,006	\$834,466	\$1,286,992	\$1,800,129	\$5,264,592	\$2,713,318	\$2,882,787	\$1,679,625	\$7,275,729	\$12,540,322
	jchen	\$959,155	\$909,626	\$1,256,488	\$596,894	\$3,722,162	\$1,083,506	\$806,001	\$349,903	\$2,239,409	\$5,961,572
	jfinn				(\$5,849)	(\$5,849)	\$33,889	\$110,332	\$90,626	\$234,848	\$228,999
	jmoorman	\$254,325	\$223,376	\$79,324	\$132,649	\$689,675	\$440,697	\$405,660	\$375,570	\$1,221,927	\$1,911,602
	jyow	\$531	\$3,226	\$11,045	\$6,278	\$21,080	\$47,364	\$10,723	\$5,688	\$63,775	\$84,855
	Ifrancis	\$441,272	\$306,865	\$361,244	\$298,747	\$1,408,128	\$337,241	\$314,179	\$110,700	\$762,120	\$2,170,248
	Isaunder	\$594,190	\$160,167	\$149,137	\$161,219	\$1,064,714	\$148,353	\$234,245	\$192,843	\$575,441	\$1,640,155
	pstone		(\$7,269)	(\$10,899)	(\$5,176)	(\$23,343)	(\$841)			(\$841)	(\$24,184)
	TBD				\$3,840	\$3,840	(\$8,639)	(\$6,655)	\$0	(\$15,294)	(\$11,454)
	tlail		\$17,897			\$17,897	\$23,503	\$3,243	\$25,708	\$52,454	\$70,351
	Total	\$6,050,741	\$5,162,550	\$5,666,455	\$5,058,532	\$21,938,277	\$5,784,715	\$5,134,479	\$2,879,591	\$13,798,786	\$35,737,063

SALES – ALL TIME PROFIT BY QUARTER BY PRODUCT

All Time Sales By Quarter By Item

						2018				201	.9		Current Total
				Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Total	Grand Total
APL	Null	Null		(\$81,804)	(\$62,477)	(\$121,613)	(\$449,538)	(\$715,433)	(\$219,575)	(\$178,432)	(\$424,870)	(\$822,877)	(\$1,538,310)
	001-0044-002	Camera,Rl	OLETE				\$204	\$204			(\$204)	(\$204)	\$0
	001-0047-001	Camera,RI	Only		\$1,490	\$1,200	\$720	\$3,410	\$2,695	\$1,631	\$98	\$4,424	\$7,834
	001-0051-003	Camera,Rl	e,2MP	\$35,840	\$76,800	\$26,880	\$24,640	\$164,160		\$89,920		\$89,920	\$254,080
	001-0071-002	Camera,RI	Bubble			\$45	\$36	\$81					\$81
	001-0071-003	Camera,Rl	Bubble,UV				\$180	\$180					\$180
	001-0071-004	Camera, R	w/Gskt, UV		\$86	\$8,686	\$17,200	\$25,972	\$5,781	\$7,629		\$13,410	\$39,382
	001-0072-002	Camera,RI	ubble	\$8	\$4	\$60		\$72					\$72
	001-0072-003	Camera,RI	ble,UV		\$15	\$105	\$270	\$390					\$390
	001-0074-001	Camera,Rl	Only,TG			\$55	\$1,160	\$1,215	\$45,212	\$10,083	\$880	\$56,175	\$57,390
	001-0075-001	Camera,RI	nt Kit						\$0			\$0	\$0
	001-0078-001	Camera,Rl	Cover		\$1,920			\$1,920					\$1,920
	001-0078-002	Camera,RI	er,UV	\$148	\$4,045			\$4,193	\$1,785	\$13,719	\$510	\$16,014	\$20,207
	001-0080-001	Camera,RI	MP	\$0				\$0					\$0
	001-0089-001	Camera,RI	ЛР				\$2,492	\$2,492					\$2,492
	001-0090-001	Camera,Rl	MP,Black	\$2,904				\$2,904					\$2,904
	001-0094-001	Camera, O	3905-RE				\$6,980	\$6,980		\$9,423	(\$12,564)	(\$3,141)	\$3,839
	001-0095-001	Camera,Rl	1244	\$0	\$5,616	(\$4,719)	\$2,392	\$3,289	\$1,185	\$299	(\$1,185)	\$299	\$3,588
	001-0098-002	Camera,Rl	dule				\$570	\$570					\$570
	001-0101-001	Camera,Rl	pl Bubble		\$7			\$7					\$7
	001-0101-002	Camera,Rl	pl Cover		\$192			\$192					\$192
	001-0101-003	Camera,Rl	over Assy							\$49	\$32	\$81	\$81
	001-0107-001	Camera, R)						(\$323)			(\$323)	(\$323)
	002-0005-001	Fuse, ATC,				\$0		\$0					\$0
	002-0011-001	Fuse,Hold			\$15	\$10		\$25	\$42	\$2,104	\$180	\$2,326	\$2,351
	002-0022-001	Fuse,Hold				\$0		\$0					\$0
	003-0131-003	Bracket,M	1						\$21			\$21	\$21
	003-0132-004	Hood,Cam	CF1		\$18	\$6		\$24		\$24		\$24	\$48
	003-0135-002	Bracket,Sl	CF1							\$105		\$105	\$105
	003-0136-002	Bracket,Sl								\$147		\$147	\$147
	003-0140-002	Bracket,Lo	RR-CF1			\$13		\$13					\$13
	003-0142-003	Bracket,Co	t,RR-CF1							\$0		\$0	\$0
	003-0162-003	Plate,Back	New		\$1,290	\$4,128		\$5,418			\$2,924	\$2,924	\$8,342
	003-0291-001	Bracket,M		\$28				\$28					\$28
	003-0351-001	Mount,Foi	D	\$456				\$456					\$456
	003-0371-001	Shroud, Silver, Isis			\$162			\$162	\$2,178	\$510		\$2,688	\$2,850
											1		

¥ * Year of inv_date

(Multiple values) •

Site APL

APL	•
Item	
(AII)	•

SHIPMENT REPORT- PRODUCT PERFORMANCE

SHIP DATE		SUB SITE	STAT		PRODUCT FAMILY			ITEM							CM%				
Last 3 years	•	(Multiple values) 🔹	A	•	(AII)			▼ (AII)							• 76-10	0	•		
LMT ITEM RI	EPORT - SHIPP	ED																	
Item 🖃	Item Descri	ption	Pro	d Code	Prod. Code Desc														
510818	SIGN ASSY,		BS-	15	SMT AMBI			3,0	031				\$8,292,06	54		\$1,742,720			79.21
508594	KIT, AMBER		BS-	15	SMT AMB			2,484					\$6,129,504		\$1,3	67,667		7	7.78
900002	SERVICE CC		BS-	60	SERV CON					5,213	\$	2,788,41	L7	\$0					100.00
906-166	0 SIGN ASSY,		TV-	80	SMART SE		79	9			\$2	2,557,64	5	\$5	00,432				80.42
901005	PRODUCT P		BS-	00	MISC-OBS				4	,254.5	\$2	,447,277	7	\$0					100.00
510818	SIGN ASSY,		BS-	15	SMT AMB		603				\$1,7	13,860		\$354	,301				79.68
510845	SIGN ASSY,		BS-	10	SMT WHIT		560				\$1,6	84,776		\$367	7,516			7	8.19
511276	PROSYS CO		BS-	13	INFOTRAN		= 196				\$1,19	1,252		\$265,	769			7	7.56
900089	0760 YEL FF		BS-	20	AXION SIG		539				\$1,17	3,945		\$0					100.00
510632	ASSY, SYST		BS-	15	SMT AMBI		1	.,054			\$1,14	1,322		= \$201,4	73				83.31
508595	KIT, WHITE,		BS-	10	SMT WHIT		390				\$1,094	1,440		\$229,3	379				79.05
508055	REPLACEM		BS-	01	HORIZON		78	6			\$1,068	3,363		\$ 74,474					93.42
510819	SIGN ASSY,		BS-	15	SMT AMBI		342				\$950,3	52		\$ 94,664					90.34
511083	SIGN ASSY,		BS-	15	SMT AMB		= 316				\$904,0	08		= \$161,69	91				81.45
900001	INSTALLATI		BS-	00	MISC-OBS			1,122			\$717,51	LO		\$0					100.00
551039	KIT, ODK4 W		BS-	15	SMT AMBI		— 530				= \$692,18	33		= \$128,52	.6				82.81
986-164	1 SIGN ASSY,		TV-	08	SMART SE		544				= \$676,35	50		= \$159,80	07			7	5.86
511233	SIGN ASSY,		BS-	22	LUMINAT		223				\$642,86	55		= \$136,03	8				81.87
906-164	1 SIGN ASSY,		TV-	04	12V		256				\$640,50	06		= \$128,21	.7				81.07
511276	PROSYS CO		BS-	13	INFOTRAN		99				\$ 577,40	0		= \$124,04	4			7	8.85
986-166	1 SIGN ASSY,		TV-	07	SMART SE	z	205				\$ 572,07	0		= \$129,89)4			7	7.99
976-164	0 Kit,LED Bd I		TV-	01	SMART SE	2	= 341				\$ 536,87	0		= \$87,448					84.47
511330	ASSY,SYS C		BS-	13	INFOTRAN		85				\$ 491,65	0		\$106,09	4			7	7.98
							ок	2К	4K	6K	ом	- 5M	10M	OM	1M	2M	0	50	100
								QTY Shi	pped			Sh	iip\$		TotalCost			Avg. CM	
Item	= Item De	escription	Proc	Code	Prod. Code Desc	c	o_num	order_date	е	ship_date	LN	REL	Qty. Ord.	Qty. Shpd	Unit Price	Shipped To	otal	Total Cost	CM%
801138008	CAP,10	OF FOUNDOR AN ENERT CART	BS-0	0	MISC-OBS	E	3000015103	3 11/9/17		11/22/17	1	1	6500	6500	\$0.10	\$650.00		\$650.00	0.00
						E	3000015498	3 12/12/17		12/14/17	1	1	15000	15000	\$0.10	\$1,500.00		\$1,500.00	0.00
						E	3000015993	3 1/26/18		2/7/18	1	1	20000	20000	\$0.10	\$2,000.00		\$2,000.00	0.00
800564242	CONN.4	1E	BS-0	0	MISC-OBS	E	3000012081	3/23/17		3/24/17	1	1	4800	4800	\$1.25	\$6,000.00		\$10,800,00	-80.00
						E	3000012186	3/29/17		4/3/17	1	1	8960	8960	\$1.25	\$11,200.0	0	\$20,160.00	-80.00
						E	3000017635	5/30/18		6/15/18	1	1	4700	4700	\$0.62	\$2,914.00)	\$10,575.00	-262.90
								2/ 2 0/ 20		7/18/18	1	2	965	965	\$0.62	\$598.30		\$2,171,25	-262.90
										8/6/18	1	3	645	645	\$0.62	\$399.90		\$1 451 25	-262.90
										8/8/19	1	3	645	645	\$0.62	\$300.00		\$1 /151 25	-262.90
										0/0/10	1	5	045	040	φ0.0Z	\$299.90		φ1,401.20	202.90

SHIPMENT REPORT- YEARLY, QUARTERLY, MONTHLY BY BUSINESS UNIT





SHIPMENT REPORT– YEARLY, MONTHLY, DAILY SHIPMENT & BACKLOG BY BUSINESS UNIT

SITE (AII)			s •	UB SIT (AII)	E			•	SHIP	YEAR 9		•	· [NONT Augu	r H ist				۲ <mark>۲</mark>	,					BA(ск LO G 19	5 YR		•			APL				LA	P				LMT												
MONT		MENTS		MARY	(- 20	19	SITE	AII	SUR	SITE	AII														Ν	лоит	HLY	BACK	LOG	SUMI	MAR	(Y - 2	2019	SIT	re: Ai	I SL	JB SI	re: Al	1	_													
	lan			Feb			Mar			Apr			May		1	lur				a			Aug					Jan		Feb		Ма	ar	Ar	Dr	N	lav		Jun	1	Jul		Aua		Sf	ер	1	Oct		Nov	,	[)
	Jan			reb	-		IVIAI			Арг			iviay			Jun		-			-		Aug			6M					-				0					-		-		,			=		-		_		
	26,36				36									541																					75,08																		
	\$6,02				591,1						70	_		633,6												5M	-		_		_				\$4,7		6,776									4	<u>r</u>						
6M -		9,847	-		\$2			22	552		968,1	6,880		\$5			15				40																\$4,16									61,35	Ĩ						
	2,488	4,549	6,034	87				14,85	323,9		\$4,	\$4,62	6		6		4.470				195,7				-	4M			_						-					+		-		-	~	1 \$3,7	; +	u,					
	3,862	Ĩ	\$3,97	591,1		72		\$4,1	\$4	319	н		72,94		38,10		Ĩ	i I		6	\$4,5			095	H C			92			128		0,519												C	7 Z, 14		46,47	4,67:	59			
4M -	Ĩ		Ĩ	¢		923,1	,032	П	E	,050,	Т	T.	\$3,4	Т	\$3,4	,609				320,2		,986	718	3,092,		о З З		284,5	4 M		2,402,	,281	\$2,60	2	5								13		6,901	D (2¢	-	\$2,6	252	260,5	555		
			L			\$2,	2,507	Ш	L.	ŝ	н	н	н			2,527		8		¢∠¢		2,500	2,400,	Ĩ	Ó	0		\$2,	766,4	m	ŝ	1,931		700	26. / 26.				797	0 4 V			592,5	3,339	\$2,03	11				\$2,	l, 875,		2
			L			L	ĩ	Ш	L.	L	н	н	н			Ĩ		575.0				Î	2			2M		-	, 2 2	86,30	t			5	≓ ≉		79,80		,323,	n t T	0	69	, 1	1,448	Ĩ	H	36			T	5		-
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2004																							٥							5	213	5	287,2	8,900						0,172				₩ \$									
300K																	451						42,45							250.1	255	, , ,	Ĩ	\$26		488				\$27										60			
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200K						44		~		581						853	Ĩ		00			-				12		0		0						Ĩ	7,855	ò			184,8		71			5,682	1.9,1	2ZV		\$	80,2		
2001						147,4	36,08	37,94		152,	37,06					\$163			38, 33		9	40,37				145,6		41,23	24	42,52		439			320		\$16	0 1 1	919		,		148,2		1	\$16	\$157 *157		243		÷	-	
							\$11	\$13							04,46				\$13		3,75	\$1			<i>م</i>	Ĩ		\$1	6,60.	\$		\$125			116,3		÷	1 554 J	119,		н	148	Î						117,2			65	12/20
100K	20	4,023	i F g		000				8,759			514		01	\$1	p T D		,571		,076	\$1(78,86		,897		\$						Ĩ			26\$				\$94,						3.245	; j			¢10	į
	\$53,0	96	45,80	36	000	ŏ ŧ			\$68			\$54,6	3,287	8,192	Ę	ì		\$67		\$65				\$56,3	÷		\$63																		0			\$7					
	\$	14,75	÷	\$18,7	\$24,(\$33	°. €																															13,45								
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SALESFORCE – OPPORTUNITY TRACKING



SALESFORCE – QUARTERLY SALES RESULT



PRODUCTION – FLOOR LABOR EFFICIENCY

PRODUCTION-EFFICIENCY



PLANNING-VENDOR DELIVERY PERFORMANCE

• <	VendorDeliveryF	Performance-DB	Ver	ndorDeliveryF	Performance-D	% On Time Tren	nd CostTrend-DI	B Vend	orDeliveryPerfor	mance-M MonthlyVe	ndorData QuarterlyVend	lorData YearlyVendorDat	a MonthlyItemData Qu
SITE	ç	Start Rcvd Date		End Rcvd Da	te Veno	lor Detail	Item Desc		BUYER	COUNTRY	STATE	CITY	
LAP	•	1/1/2019		8/28/2019	(AII		• (AII)	•	(AII)	▼ (AII)	▼ (AII)	▼ (AII)	•
TOTAL	COST # OF	F VENDORS	COST PE	R VENDOR	# OF RECEIPTS	LATE TO DD CT	LATE TO PD CT		ON TIME TO DD%	ON TIME TO PD%			
10.6	6 M	195	\$54	1,645	5,692	385	692		93.2%	87.8%			
Vendor	F	City	State	Country									
REGA	MFG. CO.	PLANO	TX	UNITED STATES	\$622,400		97.4%	17		656	9	98.6%	5.8%
LEEM.	ICS, INC.	CITY OF INDUSTRY	CA	UNITED STATES		2,477,833	81.1%		83	439	30	93.2%	23.3%
D.B. R		DALLAS	TX	UNITED STATES	\$56,470		95.9%	14		339	8	97.6%	0.5%
MERI	IS CORP	DALLAS	TX	UNITED STATES	\$289,357		82.8%		55	319	43	86.5%	2.7%
MAYD		ARLINGTON	ТΧ	UNITED STATES	\$38,395		96.6%	10		298	8	97.3%	0.4%
NN, IN		NASHVILLE	TN	UNITED STATES	\$488,852		70.0%		66	220	50	77.3%	4.6%
SWIF	ITING, INC.	GARLAND	TX	UNITED STATES	\$349,906		86.6%	23		172	14	91.9%	3.3%
ADVA	INC	NATIONAL CITY	CA	UNITED STATES	\$66,105		85.2%	21		142	4	97.2%	0.6%
STERI	RINTING, INC.	SHAWNEE	KS	UNITED STATES	\$327,379		94.2%	8		137	15	89.1%	3.1%
SAND	C CO., LTD	TAIPEI TAIWAN 112	Null	TAIWAN, PROVI.	\$504,818		97.0%	4		134	4	97.0%	4.7%
PRECI	LOGY INC. (PTI) PLANO	ΤХ	UNITED STATES	\$466,963		78.9%	24		114	9	92.1%	4.4%
SMITH	UFACTURING	WYLIE	TX	UNITED STATES	\$121,671		100.0%	0		104	0	100.0%	1.1%
BROD)., INC.	NIAGARA FALLS	NY	UNITED STATES	\$163,813		99.0%	1		103	1	99.0%	1.5%
JCAR		PRINCETON	ΤХ	UNITED STATES	\$89,017		93.9%	6		99	2	98.0%	0.8%
PRECI	IETAL	ROCKWALL	ΤХ	UNITED STATES	\$204,592		60.0%		36	90	17	81.1%	1.9%
APEX	OLING	GARLAND	ΤХ	UNITED STATES	\$97,247		86.0%	12		86	10	88.4%	0.9%
MSI D		GARLAND	ТХ	UNITED STATES	\$39,969		92.9%	6		85	0	100.0%	0.4%
PINNE	LE. INC.	GARLAND	ТХ	UNITED STATES	\$249.917		91.7%	7		84	1	98.8%	2.3%
HEILII	CS	LOS ANGELES	CA	UNITED STATES	\$31.150		90.2%	8		82	2	97.6%	0.3%
WIRE		CHICAGO	IL	UNITED STATES	\$4.819		92.5%	6		80	9	88.8%	0.0%
RSH	ANY. INC.	DEW AIRPORT	TX	UNITED STATES	\$21,235		77.0%	17		74	15	79.7%	0.2%
SEALI	IC.	LANCASTER	NY	UNITED STATES	\$18,566		83.1%	12		71	4	94.4%	0.2%
NEWA	ICS	CHICAGO	IL	UNITED STATES	\$41,904		92.3%	5		65	3	95.4%	0.4%
WALL	IICS, INC.	DALLAS	ТХ	UNITED STATES	\$158,331		70.8%	19		65	4	93.8%	1.5%
IRVIN	CO., INC.	GARLAND	TX	UNITED STATES	\$123,348		81.4%	11		59	7	88 1%	1.2%
MCM/	UPPLY CO	CHICAGO	IL	UNITED STATES	\$3.084		98.3%	1		59	0	100.0%	0.0%
AMER		WESTON	FL	UNITED STATES	\$60.319		90.6%	5		53	2	96.2%	0.6%
UNIVE	INGIND	MUENSTER	TX	UNITED STATES	\$426 267		85.3%	7		51	7	86,3%	4.0%
IGS	internet.	LANCASTER	TX	UNITED STATES	\$34,635		83.7%	8		49	0	100.0%	0.3%
LK TO		SHENZHEN CITY	Null	CHINA	\$123.029		03.770	3			2	DE 6%	1.2%
ICONU	NC	IDVING	TY	Moll	\$91.125		53.5%	15		45	4	01.3%	0.9%
icon tter.		RVING	1.	I NUI	0M 1M 2M	3M 4M 0% E	67.4% 006 10006	15	40 60 80	40 0 200 400 600 90	0 0 20 40 E	91.3%	0.570
						3101 4101 090 5	070 10070	0 20	40 00 80	200 400 800 80	20 40 0	070 5070 10090	070 1070 2070 3090
					TOTAL COST	96 (On Time to PD	l	ate to PD	Receipts	Late to DD	% On Time to DD	% Of Total Cost

5.3

PLANNING-MRB

MRB-DB	NON-NETTABLE-INVEI	NTORY NON-NETTABLE-INVENTORY	NON-NETTABLE-INVENTORY	MRB-RAW-DATA-AUDIT	location-count-average-ag	je		
QUANTI	ITY AT NON-NETTABLE	ITEMS<=0 (ERRORS) 7	AVERAGE LOT DAYS (AGE)	NON-NETTABLE \$ \$966,9;	SELECT A SITE	•		
NON-NETTAB	LE INVENTORY VALUE B	Y LOCATION SITE: LAP	(AII) •	NON-NETTABLE INVEN	TORY VALUE BY ITEM SIT	E: LAP ITEM: All	(AII)	•
CONSIGNMT - A700 - MRB Fl A320 - SCRAP A115 - MRB In A220 - VENDO M242 Dallas Air A210 A600 - REPAIR M700 - MRB F M115 - MRB Ir A135 - FAI Per A242 A215 - PENDIN A240 - REWOR	IGHT CONSIGN ts ejects E REWORK ts lejects neering WORK	\$11,161 \$10,16	\$142,538 \$142,538 19,464 19,464 10 10 10 10 10 10 10 10 10 10 10 10 10	HSL.1600.BA.1 - HELIC 0231598101 - SEARCH 0231624101 - SEARCH 741138.104-20 - PART 0231674101 - SEARCH 0207138001 - PWA, LC 0205459001 - PWA, LC 0205480001 - PWA, UI 0204902001 - OVERLA 0207187001 - PWA, 77 0231623101 - SEARCH 0204287007 - OVERLA 741428.116-20 - PLATI 0231645101 - SEARCH 468784.101 - PWA/PW	ARCHLIGH D, LS-280 D, LS2808 D, LS400 D A380 BRD .E GALLEY XIT MARK ALOG, FSB SIGN WITH D, LS280A D, LS280L ON PCB	\$32,908 \$30,950 \$30,566 \$22,313 \$22,313 \$20,869 \$19,820 \$19,820 \$19,820 \$18,997 \$16,553 \$16,206 \$16,150 \$16,074 \$15,811	\$64,131	\$81,520
A230 - REWOR M220 - VENDO	E REWORK	\$4,867 \$3,444 \$3,283 0K 20K 40K 60K 80K 100K 120K	140К 160К 180К 200К 220К	467123.121 - PWA/PW 0231402101 - AH-64D 0205914001 - DWA CALL	TOR PCB /SEARCH L ATTENDANT SIA/I	\$15,116 \$14,993 \$14,991 20K 30K 40K	50К 60К 70К	80K 90K

MRB RAW DATA

LocationDetails	ITEM DESCRIPTION		TotalCost	ItemLoc Qty On.	. LotLoc Qty On .	. Lot	CreateDate	
A115 - MRB Incoming	468784.10	IGNITION PCB	\$14,681.55	65	65	R00000019	3/4/2019 6:55:59 AM	
Rejects	741138.10	2N	\$4,333.00	50	7	R00000019	8/19/2019 7:24:08 AM	
			\$26,617.00	50	43	R00000019	8/19/2019 7:24:19 AM	
	741428.11		\$16,150.00	50	50	R00000019	8/23/2019 7:38:24 AM	
	02034110	-EUROCOPTER	\$53.48	7	7	R00000001	5/21/2019 4:10:20 PM	
	02043630	EAR,EXIT	\$134.88	63	24	R00000001	5/20/2019 4:18:55 PM	
	MARNING,		\$219.18	63	39	R00000001	5/20/2019 4:18:33 PM	
	02048980	DULE LENS	\$82.10	33	2	R00000001	5/20/2019 4:21:02 PM	
	RETAINER		\$1,272.55	33	31	R00000001	5/20/2019 4:21:28 PM	
	02054590	ROFILE GALLEY LT	\$173.64			R00000000	5/21/2019 4:17:17 PM	



PLANNING- SCRAP DASHBOARD

SCRAP	-DB	SCF	RAP-T/	ABLE	SC	RAP-	MONT	HLY-(COME	BINE	s s	RAP	DAILY	-CON	/BINE	ED	SCRA	P-YE	ARLY	CON	/BINI	D	SCRA	AP-QU	IARTE	ERLY-	COM	BINE	D																
SITE (AII)				•	YEAR 2019				•	A	ONTH ugust				•	S	ITE LEC APL	GEND)		LAP				L																				
MONTH	ILY SC	RAP	COST	SUMI	ЛARY	- 20:	19 SITI	E: All															QUA	RTER	LY SC	RAP C	OST S	UMM	IARY -	201) S	ITE: AI	I												
		Jan		Fet)	Ν	Mar		Apr		Мау	/	Ju	In		J	ul			Aug]							Q1						Q2							Q3				
													\$63,047											150K								\$146,759													
60k				11	,196	39,317		\$42,316			341,396											'n	\$	1001		\$103,746																			
40k SCKAF 20k	\$31,11		0,586	\$33,3	\$37	\$	38		g	2	0	71		503			\$26,456	\$15,526		\$27,395		2.22	SCRAF	100К 50К					\$54.319) 					.,043						\$53,851			\$46,405	
Ok	<	4	5				\$6,5		4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			\$6,9		\$85	\$372				\$103					OK											\$21			\$476							
DAILY S	SCRAP	cos	T SUN	IMAR	Y - Ai	ugust	, 2019	SI	TE: Al	I	_						4.0					.		-		~					~~											07			
			1	-	2	3	5		6		1		8		9		12		13	с	1	+	15	5	10	6	1/	1	19	+	20	2	1	22		23		24		26		27		28	
\$10),000				\$8,816			\$9,993												\$10,7(
CR.A.P \$	5,000-						\$4,583																					\$6,413																\$5,796	
Ō	\$0-	\$337	\$12	\$179		\$22	1		\$602	\$20	\$376	\$111	\$743	\$33	\$148	\$521	\$218	\$0	\$1,905		\$385	\$23	\$11	\$59	\$1,399	\$152	\$630		\$475	\$276	\$33	\$101	\$30	\$273	\$5	\$160	\$14	\$135	\$7	\$556	136)	\$2,147	\$91		\$21
																																									\$				

PLANNING-BNTP DASHBOARD



TELERIK'S KENDO DATA GRIDS - GROUPING

Kendo Data Grids have also been programmed on the Business Intelligence Dashboard for data validation and audit purpose. These grids load super fast and once data is loaded, all the functions such as grouping, sorting, extensive filtering gets executed almost instantly. Following features are currently available for Data Grids throughout the dashboard.

GROUPING

Drag column header(s) onto the "Grouping Deck" right above the Data grid to group it by one or multiple columns. You can drag as many columns as you like. You can also change the grouping order by dragging the columns back and forth within the Grouping Deck.

	INVOICED OF	RDERS - SALES CO	MMISSI	ION		Click on "Exp	ort	to Excel" to export the grid d	dat	ta into excel								
x	Export to Excel			Drag a	colum	nn here to												
1	Order Num 🗙			grou	ip by th	nat field												
	Inv. Num	Order Num	LN	: Rel	:	Ord. Date	÷	Cust PO		Q. Inv.	÷	Price	:	Extend price	Cust Num	:	Customer Name	
										Qty Inv.: 1				Total Invoiced: 2138.46				^
4	Order: AX000	00193 (Count: 3)																
	542732	AX00000193	1	1		11/27/2018		AX00000193		3		\$94.62		\$283.86	M047174		CBM NA INC	
	543299	AX00000193	2	1		11/27/2018		AX00000193		2		\$1211.	54	\$2423.08	M047174		CBM I	
	543542	AX00000193	2	1		11/27/2018		AX00000193		5		\$1211.	54	\$6057.70	M047174		CBM I ware	
										Qty Inv.: 1	D			Total Invoiced: 8764.64				
4	Order: AX000	00194 (Count: 1)																
	542662	AX00000194	1	1		11/27/2018		AX00000194		1		\$261.5	5	\$261.55	M047174		CBM 111 THC	
4														Grand Tot Invoiced: \$4,444,514.21				, •
(1 2	3 4	H) [500 🔻	items	per page											1 - 500 of 1705 items	Q

KENDO DATA GRIDS - EXPORTING

EXPORTING DATA

You can export Grid Data into an excel by clicking on the "Export to Excel" button shown below. If you use grouping, sorting operation, exported excel will incorporate those operations as well along with sub totals, grand totals.

	INVOICED OF	RDERS - SALES CO	MMISS	ION		Click on "Exp	ort t	to Excel" to export the grid d	lata i	into excel								
X	Export to Excel			Dra	g a colum	nn here to												
1	Order Num 🗙			gr	oup by th	nat field												
	Inv. Num	Order Num	LN	: R	lel :	Ord. Date	:	Cust PO :	Q.	. Inv.	:	Price :	Extend price	Cust Num	:	Customer Name		
									Qt	ty Inv.: 1			Total Invoiced: 2138.46					
4	Order: AX000	00193 (Count: 3)																
	542732	AX00000193	1	1		11/27/2018		AX00000193	3			\$94.62	\$283.86	M047174		CBI		
	543299	AX00000193	2	1		11/27/2018		AX00000193	2			\$1211.54	\$2423.08	M047174		CBI		
	543542	AX00000193	2	1		11/27/2018		AX00000193	5			\$1211.54	\$6057.70	M047174		CBI		
									Qt	ty Inv.: 10)		Total Invoiced: 8764.64					
4	Order: AX000	00194 (Count: 1)																
	542662	AX00000194	1	1		11/27/2018		AX00000194	1			\$261.55	\$261.55	M047174		CBI		
													Grand Tot Invoiced: \$4,444,514.21					
	1 2	3 4		500 🖪	items	per page								1			1 - 500 of 1705 items	Q

KENDO GRID - FILTERING

SEARCH AND FILTER

Extensive filtering could be done with ease in Kendo Grids by just clicking on the ellipsis on the right side of a column and then by clicking on "filter.

	INVOICED	OR	DERS - SALES CO	OMMISS	SION	I														
X	Export to Exc	el																		
1	Order Num	×																		
	Inv. Num	:	Order Num	: LN	:	Rel :	Ord. Date	Cust PO	-	Q. Inv.	Pric	ce	Extend price		:	Cust Num	:	Customer Name		
										↑ Sort Ascending	g		Total Invoice	ed: 2	61.55					^
4	Order: AX0	000	0197 (Count: 2)							↓ Sort Descendi	ng									
	542404		AX00000197	1		1	11/27/2018	AX00000197		Columns	•	.2	\$736.84		_	M047174		СВ		
	542404		AX00000197	2		1	11/27/2018	AX00000197	Ŀ	▼ Filter	•		Search	Q		M047174		СВ		
										Qty Inv.: 14			Select All	-	0.54					
4	Order: AX0	000	0199 (Count: 1)									0	R004001683							
	542926		AX00000199	1		1	11/27/2018	AX00000199		4	\$27	73	R004001666			M047174		СВ		
										Qty Inv.: 4			R004001739		95.4					
•													R004001752							+ -
													R000021776		ed: \$4,444,514.21					
		 ▲ 1 2 3 4 ▶ ▶ 500 ▶ items per page 											000021770						1 - 500 of 1705 items	Q
												1	8000021877							
												0	B000021525	-						
													0 items selected							
													Filter Clea	ır						

KENDO DATA GRIDS – FILTERING DATE FIELDS

FILTER DATE FIELDS

For date field filtering, you could select a date range.

Taking off Filtering: Click on Filter from the column Ellipses and click on Filter > Clear or click on the "Reset Data Filter" to take off all the filters, groupings, sorting to RESET the data view to it's original state.

	INVOICED OI	RDERS - SALES CO	OMMISS	SION			Click he	ere to	filter c	data						
X	Export to Excel						by Ore	der Da	ate Ran	nge						
1	Order Num 🗙	:														
	Inv. Num	Order Num	LN	: Rel	: Ore	rd. Date	Cust PO		: 0	Q. Inv.	Price :	Extend price	Cust Num	: Customer Name		
							↑ Sort Ascending		ç	Qty Inv.: 1		Total Invoiced: 261.55				•
4	Order: AX000	00197 (Count: 2)					↓ Sort Descending	9								
	542404	AX00000197	1	1	11/	/27/2018	III Columns	•	4	1	\$184.21	\$736.84	M047174	CBN		
	542404	AX00000197	2	1	11/	/27/2018	▼ Filter	•	Show	items with va	lue that:	\$213.70	M047174	CBN		
									Is eq	jual to	•	Total Invoiced: 950.54				
	Order: AX000	00199 (Count: 1)														
	542926	AX00000199	1	1	11/	/27/2018	AX00000199		And	•		\$1095.40	M047174	CE		
									Is eq	jual to	•	Total Invoiced: 1095.4	To Data			
•											ti -		To Date		•	-
									Fi	ilter	Clear	Grand Tot Invoiced: \$4,444,514.21				
		2 3 4		500 🔻	items per p	page								1 -	500 of 1705 items 🕻	5

KENDO DATA GRIDS – SORTING

SORTING:

□ You can sort multiple columns in both ascending and descending order.

□ In order to take off sorting, keep clicking on the column header until the sorting arrow disappears.

Export to Exe	cel							
Drag a column he	ader and drop it here o	group by 🕫 🗤	column					
Inv. Num	Order Num ↓1	LN ↓2 :	Rel :	Ord. Date	Cust PO	Q. Inv.	Price :	Extend price
543539	R004001883	5	1	6/25/2019	R004001883	2	\$0.00	\$0.00
543539	R004001883	4	1	6/25/2019	R004001883	8	\$0.00	\$0.00
543539	R004001883	3	1	6/25/2019	R004001883	4	\$0.00	\$0.00
543539	R004001883	2	1	6/25/2019	R004001883	10	\$0.00	\$0.00
543539	R004001883	1	1	6/25/2019	R004001883	25	\$0.00	\$0.00
543089	R004001872	1	1	6/18/2019	R004001872	3	\$140.00	\$420.00
543130	R004001870	1	1	6/18/2019	R004001870	20	\$49.78	\$995.60
•								
								Grand Tot Invoiced: \$4,444,514.21
H 1	2 3 4	▶ 500	▼ items	per page				

KENDO DATA GRIDS – HIDING COLUMNS

HIDING COLUMNS:

You can hide columns through "Columns" link under any column Ellipsis.

INVOICED ORDERS - SALES COMMISSION Inv. Num Order Num ●LMT ●APL INVOICE DATE RANGE: 6/1/2019 6/30/2019 LN Rel ALT BOOKINGS: Default For Sales Commission Bookings Sales Commission ATA FILTERS ✓Ord. Date Cust PO X Export to Excel Drag a column header and drop it here to group by that column Price Inv. Num : Order Num ↓1 : LN ↓2 : Rel : Ord. Date : Cust PO : Customer Name Extend price : Cust Num ice Extend price 543539 R004001883 5 1 6/25/2019 \$0.00 M047063 CR ↑ Sort Ascending .00 Cust Num 543539 1 6/25/2019 ↓ Sort Descending Customer Name .00 M047063 CR R004001883 4 \$0.00 Inv. Date 3 1 Columns .00 \$0.00 M047063 543539 R004001883 6/25/2019 CRRC ~ Ship Date **T** Filter 543539 2 1 6/25/2019 .00 \$0.00 M047063 CRRC 5 R004001883 ✓Item 543539 R004001883 1 1 6/25/2019 R004001883 .00 \$0.00 M047063 CR ✓Item Description ✓ Prod Code 543089 R004001872 1 1 6/18/2019 R004001872 40.00 \$420.00 M027280 Natio n Prod Code Desc Cust Type 543130 R004001870 1 1 6/18/2019 R004001870 9.78 \$995.60 M023600 MTA Price Code 4 • • Country Grand Tot Invoiced: \$4,444,514.21 Shipment ID 1 - 500 of 1705 items 💍 2 3 4 (▶)(▶ 500 🔻 items per page Consumer (4) ✓ Sales Person Currency